ClimateTrust

2013 ANNUAL REPORT

Financing innovation and inspiring action





Image Credit: bark, Flickr

Mission

The Climate Trust's mission is to provide expertise, financing, and inspiration to accelerate innovative climate solutions that endure.

Vision

The Climate Trust envisions swift collective action to protect the integrity of the Earth's climate and safeguard against climate impacts to ensure a secure, resilient, and just future.



1.7 MILLION Total tons greenhouse gas reduced

\$16.6 MILLION Total committed to projects his has been a year of transformation for The Climate Trust. After an extensive search for new leadership, The Trust welcomed a familiar face as the new Executive Director—Sean Penrith, who was previously Vice Chair of The Trust's Board, has brought a fresh perspective and a powerful vision to the role.

Under Sean's leadership, four strategic additions were made to the Board of Directors, augmenting and complementing the expertise of our current members. The Trust's technical staff also benefitted from three key hires, while the organization began the process of refining and adapting our business model to stay competitive in a changing market.

We are proud of our 2013 accomplishments. Some highlights include our Avoided Grasslands Conversion collaboration with Ducks Unlimited and USDA Natural Resource Conservation Service—providing economic incentives to protect traditional rural livelihoods, preserving 50,000 acres of critical prairie habitat and reducing dangerous emissions.

The Trust was involved in developing a first-of-its-kind methodology for emission reductions from biochar, as well as advising on the development of the groundbreaking Grazing Land & Livestock Management Methodology.

Additionally, The Trust celebrated a powerful response to our RFP process in early 2013—with submissions seeking over \$47M in funding to support greenhouse gas (GHG) reduction projects in a variety of sectors. Later in the year, The Trust earned a nearly \$8M commitment from Portland General Electric to meet their GHG mitigation requirement for the Carty Generation facility.

We were busy with our first California project, partnering with Maas Energy Works on a CA dairy digester—an important first step towards future work in a state with huge untapped potential for biogas projects. We've also proven ourselves a friend to the dairy and clean energy industries, by initiating and helping pass a dairy and biogas bill that benefits rural economic development in Washington State.

The Trust is proud to play a role in meeting our national climate goals, especially through new and emerging sectors with a strong opportunity for impact. 2014 looks to be a promising year.

Laura Beane Board Chair, The Climate Trust

4.1 MILLION Expected emissions reductions (tons)

33 Total projects 28,700 Persons served in 2013

100+ Collaborative partnerships



Image Credit: Jan Sane, Flickr

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Investing in high-quality greenhouse gas reduction projects from diverse sectors

In 2013, The Climate Trust worked to promote innovative technologies and projects in high-impact sectors such as agriculture, biogas and forestry. Our expanding portfolio has created tangible benefits for communities and the environment all while meeting rigorous, third-party standards. "The Climate Trust is above all practical. Their focus on real world implementation of climate solutions is a highly impactful way to do business."

Renee Dowlin, Vice Chair National & Oregon Board The Climate Trust

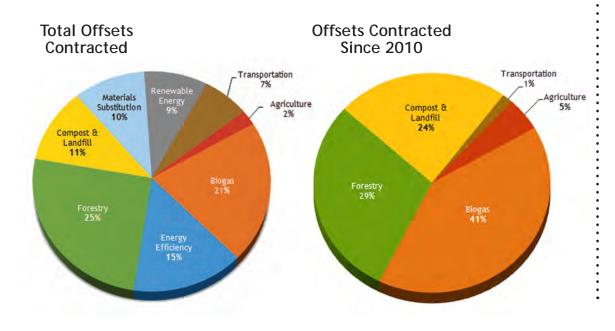




Image Credit: Sarah Macmillan, Flickr

Partners in success!

Family run company, Farm Power Northwest, owns and operates the Rexville anaerobic digester in Skagit County, WA. The digester collects manure from two dairy farms which have historically scraped their manure into uncovered lagoons, generating methane and releasing it into the atmosphere. Now, manure is piped to a covered digester tank which captures and combusts their methane emissions in a generator—delivering valuable electricity to the grid and saving farmers money. The Climate Trust has retired over 31,000 tonnes from the project—comparable to removing almost 166,000 cars from the road for an entire year!

We are fortunate to encounter stories like Rexville each year. They are stories of choosing sustainability over business-as-usual, of finding creative solutions, and championing 'win-win' scenarios for farmers and the environment. They are stories of how The Climate Trust helped someone succeed—overcoming significant barriers.



Image Credit: NRCS Soil Health Campaign, Flickr

Partnering to eliminate waste!

Public utility, Seattle City Light (SCL), partnered with The Climate Trust to launch the first-ever national project to voluntarily purchase carbon credits from reductions made with organic composting. SCL purchased 35,000 tonnes of verified emission reductions from two organic material composting projects within the state, eliminating harmful methane emissions. Typically, food and other organic materials are sent to a landfill, where they generate high levels of methane. Composting breaks down organics, resulting in substantially reduced emissions. The methane removal from these projects is equivalent to 184,000 cars being driven annually!

The projects, which are operated by Cedar Grove Composting, are distinguished as the first projects quantified and verified under the new Organic Waste Composting Protocol, as well as some of the first carbon transactions involving organics composting domestically. This project illustrates that investment in innovation can pave the way towards more sustainable methods of handling long-time problems like community waste, in addition to helping protect the climate.

Statement of Financial Position

The Climate Trust is serious about fiscal responsibility. We are rigorous in how we spend the dollars entrusted to us, and are pleased to report that our 2013 financial audit results were clean and without exception.

REVENUES	2013	2012	2011
Offset project revenue	\$2,072,312	\$1,117,972	\$863,851
Other contract revenue	\$207,524	\$487,659	\$277,077
Grants and contributions	\$140,109	\$192,718	\$54,766
Other income & investments	\$356,664	\$398,642	\$650,782
TOTAL REVENUE	\$2,776,609	\$2,196,991	\$1,846,476

EXPENSES	2013	2012	2011
Program services	\$2,405,559	\$1,682,560	\$1,274,147
Management and general	\$529,590	\$198,379	\$245,664
Development	\$58,395	\$178,215	\$190,986
TOTAL EXPENSES	\$2,993,544	\$2,059,154	\$1,710,797
CHANGE IN NET ASSETS	-\$216,935	\$137,837	\$135,679
BEGINNING ASSETS	\$14,054,875	\$13,286,316	\$12,956,602
ENDING ASSETS	\$19,080,797	\$14,054,875	\$13,286,316

Please note: certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statement.

"The Climate Trust is proud to play a role in meeting our national climate goals, especially through new and emerging sectors with a strong opportunity for impact." Sean Penrith, Executive Director, The Climate Trust

Our incredible supporters

Thank you to everyone who donated to The Climate Trust during 2013! Our work is made possible by the generous support of individuals and grant-makers alike, as well as collaboration with our valued project partners and clients. Please visit our website *climatetrust.org* for a current list of our funders.

Philanthropic Support

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Non-Voting Certificate Holder Appointees (2013)

Tom Dempsey, Avista Corp. Martin Doern, Portland General Electric

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THE CLIMATE TRUST

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